00:00:01.330 --> 00:00:04.190

**Mike**: Hi everybody. It's the Mike and Jamie show. That's right. You've missed this, haven't you? I know they've missed this. Jamie, don't you think?

**Jaime**: Well, maybe I haven't gotten any emails, but

**Mike**: I haven't either. We'll pretend that they missed us, But we're international. I was just in Germany for the G S A and, uh, two people over there said they, uh, that are also members of NSA said they watched the Mike and Jamie show. So we're, we're local. We're global. That's what I think we need to just realize.

Happy first month or week of fall. Right. Summer's over. Uh, apparently it's a little cooler. Is it cooler in your parts?

00:00:33.290 --> 00:00:36.030  
**Jaime**: You know what? It's still been in like the seventies and eighties here, but, you know, Minnesota, give it a week, it'll be snowing. Could be 30 below.

**Mike**: Yeah. Yeah. It's cooler here by the grace of God. I'll tell you what is it? Oh yeah, yeah. It's like tonight it'll be 69 or 68 or something like that.

**Jaime**: Wow, nice.

00:00:49.770 --> 00:00:52.490

**Mike**: That's unbelievable. Hey, guess what, everybody. The CSP applications are still being received. If you haven't done the CSP or if you're thinking about doing it, do it. Um, it, it's gonna take a lot of work. We're not gonna lie to you.

It's a lot of effort. It's a big lift, but I will tell you, it'll make your business better. You'll be, you'll be smarter, you'll be more engaged with your customers. It is definitely worth the lift. So get after it. I think it'll be a really good thing, uh, to do.

They're open to when, long time, right?

00:01:17.800 --> 00:01:20.370

**Jaime**: Yeah. I think they're open till, uh, early January. But make sure you go to the website now. You fill out your application of interest, Shelby and our team will reach out to you and talk to you about any questions that you have and what you need. And, um, you'll want the time to gather all your information.

**Mike**: That's right. That's right. 'cause there are a lot involved. So do it, do it, do it.

It's worth it. If it, if it never gets you another speaking engagement, it'll be worth it because it'll make you a better businessperson. Certainly did us in our company. Uh, we often look back to that, that time and say, wow, that was a big turning point. Uh, that was a big turning point for us.

Speaking of big turning points, our foundation's pretty amazing. They got a lot of different stuff going on.

Am I going in the right order now?

**Jaime**: Yes. Are we in the right order? We're trying to plan it everybody and see how it goes. We are actually awkward when we actually try to plan it. Yeah.

00:02:02.440 --> 00:02:04.010

**Mike**: Yeah. It's crazy. I mean, we actually had a conversation before this to talk about what we're gonna talk about. It was crazy. I don't know what's going on. I think we're finally getting it. Uh, you wanna share this and then we'll talk about it. What it is and how.

**Jaime**: Sure. Yeah. Okay. So we're gonna share, hopefully, you are all very familiar with the NSA foundation. It's one of the best benefits of being a member of the NSA, the financial support that our foundation provides our members. Um, we also have one of their, one of their, uh, areas of support is called the Art Berg Fund Grant. And we have a quick little one-minute video we're gonna share with you from the foundation.

00:02:42.310 --> 00:02:46.570

**VIDEO PLAYS**: If you are an active NSA member and involved in a nonprofit that uses technology to accomplish its mission or seeking to improve your technology, then you might consider applying to the Art Berg Grant. I'm Eileen, the chair of the tell you about Art Berg.

I served with him on the national committee. He was to have been our national president in 2002, he tragically died a few months before he could take off. Art was an incredible student, a quadriplegic and incredible wheelchair athlete, and a lover of technology.

In fact, espeakers is his brainchild, and if you're not familiar with espeakers, check it out. Anyway. Do consider applying for the Art Berg Fund grants.

I believe in the work that we all do. Do good.

**Mike**: It's such a great thing. It is. Uh, Art was a great, uh, uh, person. Very creative. Extremely insightful. Yeah. espeakers who we used largely to run our business was largely his brainchild as Eileen said. So thank you so much to the foundation for that.

And as she said, if you didn't hear it clearly if you know somebody who's in the tech space and in a nonprofit that could use little help, could use a little infusion, please encourage them to go to nsafoundation.org and, uh, and apply.

We, they would love to consider that application. Love the foundation, love what they do. Um, and thank you to all of you who continue to contribute year after year and support the foundation. We appreciate that. And the leadership, uh, of the foundation as well.

Speaking of that, who didn't change her background still? Oh wow. Is that our logo for Thrive?

**Jaime**: Yeah.

**Mike**: Okay, girl. That's crazy. Nice.

**Jaime**: You know what it reminds me of, you know how Albuquerque's,like all the hot air balloons, it reminds me of the colors of like all the hot air balloons.

**Mike**: Look at you. Creative one.

**Jaime**: I didn't do it. Candace did it.

**Mike**: No, I'm saying creative, like making that connection between hot air balloons and if there was ever, if there was ever an organization that's familiar with Hot Air. It's this one.

00:04:58.310 --> 00:04:59.950

**Jaime**: Good because you're looking at two of them right here.

**Mike**: Yes, yes, yes. That's very, very true. I always wanted to go to the, that festival, you know, this year I'm gonna be in Florida during the festival, but that's a great thing to do. It's in October. It's amazing. Really. So Thrive registration is open. Open. Uh, they can go to the website, right?

**Jaime**: Yep. NSAspeaker.org. Early bird registration is until October 31st. So make sure you sign up.

**Mike**: Yeah. Uh, thank you. That's just a month, so don't wait. Every year what happens is somebody misses early bird registration and goes, well, I didn't know. Well now, you know, so jump in there. Um, you know, thrive is always sort of our nuts and bolts. Get down, get gritty with, uh, uh, good business practices and get your hands in the middle of building you, being a better speaker and building a better business. So register now. Uh, it's gonna be a great meeting.

Love it that we're going to a smaller environment, smaller town, uh, so we can really dominate in that environment. So it'll be great. Yeah. Look forward to seeing you all there. You got anything else?

**Jaime**: No. I think next week's video though, we should try not to be so structured.

**Mike**: Yeah, it doesn't work as well. Funky. Not as much fun.

The ratings go down when Mike and Jamie are structured. Yeah, it's not really good. Hey, get out there and, uh, have an impact in somebody's life. Everybody.

Jamie, it's great to see you again. I've missed our, I've missed filming these. I'm sure our audience has to.

**Jaime**: All right, everybody, have a good week. Bye.