00:00:00.260 --> 00:00:02.360

Hi everybody. You know what time it is? That's right.

1

00:00:02.360 --> 00:00:04.720

It's the most wonderful time of your week. Let's just admit it.

2

00:00:04.830 --> 00:00:06.920

It's the Mike and Jamie show. Hi, Jamie.

3

00:00:07.620 --> 00:00:08.680

Hey, Mike. How's it going?

4

00:00:09.310 --> 00:00:11.880

It's guy. Apparently it's going well. Although we need to hurry.

5

00:00:11.940 --> 00:00:15.200

We can't banter about 'cause people tell us they play this.

6

00:00:15.200 --> 00:00:18.840

Mike and Jamie show on a higher speed. So let's get busy, I guess. All right.

7

00:00:19.660 --> 00:00:24.240

That's so fragile. My ego. Go. Y'all want fast cssp

8

00:00:24.240 --> 00:00:25.480

Applications? Here we go.

9

00:00:25.540 --> 00:00:30.400

You wanna go fast? Here we go. Ready? Yeah. Go. C s P applications.

10

00:00:30.400 --> 00:00:31.233

Go. We're done.

11

00:00:31.250 --> 00:00:31.600

We're

12

00:00:31.600 --> 00:00:33.720

Done. That's it. All right. Thanks for coming. Forget we

13

00:00:33.720 --> 00:00:35.600

Went so fast that they're gonna You

14

00:00:35.600 --> 00:00:39.000

Didn't even hear it all. You didn't even hear it all, did you? Yeah.

15

00:00:39.160 --> 00:00:41.120

C s P applications are open and when?

16

00:00:42.000 --> 00:00:44.010

September 1st. Yeah.

17

00:00:44.030 --> 00:00:47.370

And so we strongly encourage you if you've been thinking about getting your

18

00:00:47.370 --> 00:00:50.160

certified speaking professional, uh,

19

00:00:50.390 --> 00:00:55.200

designation to fill out the applications. Our office is set up to help you,

20

00:00:55.330 --> 00:00:58.520

guide you through it, what you need to do, help give you some, uh,

21

00:00:58.840 --> 00:01:01.400

coaching through it. Mike, tell us a little bit about it.

22

00:01:01.400 --> 00:01:02.233

When you went through it,

23

00:01:02.820 --> 00:01:03.653

It was so awesome.

24

00:01:04.140 --> 00:01:08.360

It was a nightmare in one way and we invested a lot of hours to get it.

25

00:01:08.660 --> 00:01:11.720

And then you get it and you're like, I'm so glad we did it. And here's why.

26

00:01:11.910 --> 00:01:16.480

Because you get back in touch with customers. We got gigs as a result,

27

00:01:16.620 --> 00:01:18.840

not a result of getting the C S P, although that helps too.

28

00:01:19.220 --> 00:01:21.960

But we reached out to people we hadn't reached out to in years.

29

00:01:22.140 --> 00:01:26.120

We asked for document. I mean, it was such a great experience.

30

00:01:26.380 --> 00:01:29.760

So is the road from here to there really difficult? Yeah,

31

00:01:29.760 --> 00:01:32.760

it's pretty challenging, but it's well worth it. So yes, please.

32

00:01:32.980 --> 00:01:37.280

The minute the gate's open, we had such a big group right at influence.

33

00:01:37.280 --> 00:01:39.520

That was great. Yeah, almost 40 people. Please

34

00:01:39.700 --> 00:01:42.920

Do that. Speaking of opportunities, uh, board nominations,

35

00:01:42.920 --> 00:01:45.400

we're opening three seats on the board.

36

00:01:45.400 --> 00:01:49.720

Hopefully you saw the letter from Jamie and I about, uh, board nominations.

37

00:01:50.220 --> 00:01:53.560

Um, we're keeping the board very small these days because we want to be very

38

00:01:53.560 --> 00:01:56.280

stealthy and very effective at being able to get things done.

39

00:01:56.740 --> 00:02:00.040

So if you are interested in being on the board of directors of the National

40

00:02:00.040 --> 00:02:05.010

Speakers Association and can feel like you can put

41

00:02:05.010 --> 00:02:07.850

aside anything that is, um, uh,

42

00:02:08.430 --> 00:02:12.250

you centric and really move the organization forward, that's really great.

43

00:02:12.590 --> 00:02:17.330

We ask for a hundred hours a year minimum of volunteer hours to

44

00:02:17.330 --> 00:02:20.490

spend. And that's generally in board meetings. It adds up very quickly.

45

00:02:20.550 --> 00:02:24.370

We have four board meetings a year and all expenses are, uh,

46

00:02:24.370 --> 00:02:28.410

the responsibility of board members. So it isn't cushy.

47

00:02:28.410 --> 00:02:30.010

We don't wanna make it cushy,

48

00:02:30.070 --> 00:02:33.490

but it does impact our industry for the good for years to come.

49

00:02:33.630 --> 00:02:36.730

So we would love to have you apply. Please reach out.

50

00:02:36.870 --> 00:02:38.650

You can send if you'd like.

51

00:02:38.710 --> 00:02:42.050

Is there a form or you just want 'em to send their nomination to you?

52

00:02:43.090 --> 00:02:48.040

There is a form. Um, maybe when Matt or Brittany edit the video.

53

00:02:48.180 --> 00:02:51.120

Oh yes. They can put the link on the screen for people.

54

00:02:51.340 --> 00:02:53.920

Yes. See it there. It's, yeah, there's no link.

55

00:02:53.940 --> 00:02:55.640

Now you can email me and I'll send it to you.

56

00:02:57.220 --> 00:03:01.000

Or you can send an email to Mike and Jamie aren't detail oriented.com.

57

00:03:05.020 --> 00:03:08.280

Oh, speaking of great things to happen, man.

58

00:03:08.280 --> 00:03:10.360

Great things are happening with Summit. What about that?

59

00:03:10.860 --> 00:03:14.800

Oh my gosh. So I wanted to bring some clarity to the situation.

60

00:03:14.800 --> 00:03:17.920

I've had several people say to me, why is Summit Limited?

61

00:03:18.180 --> 00:03:19.400

Why don't you get more space?

62

00:03:19.580 --> 00:03:21.600

Why don't you anticipate there being a waiting list?

63

00:03:21.980 --> 00:03:26.920

Summit by Design was meant to cap out at a hundred people because

64

00:03:27.190 --> 00:03:30.080

part of the value of Summit is the small intimate group.

65

00:03:30.500 --> 00:03:33.000

The ability to connect with one another. And the Masterminds,

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00:03:33.260 --> 00:03:37.600

the Masterminds in particular makes us a huge space hog at hotels.

67

00:03:38.100 --> 00:03:41.080

And so we need, if we have a hundred people,

68

00:03:41.100 --> 00:03:45.920

we need 10 breakout rooms plus a general session room that is a space hog for

69

00:03:45.920 --> 00:03:47.640

only a hundred people. Uh,

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00:03:47.700 --> 00:03:51.000

and so that is why we typically have always kept it a hundred people.

71

00:03:51.390 --> 00:03:56.360

This year we had quite a number of people on the waiting list. So I've been, um,

72

00:03:56.360 --> 00:03:58.320

pushing the Rosen Shingle Creek a little bit,

73

00:03:58.320 --> 00:03:59.960

trying to see if we can get some more space.

74

00:04:00.020 --> 00:04:02.800

We started to look into a nearby hotel. Uh,

75

00:04:02.820 --> 00:04:06.760

we were able to add two more breakout rooms at the Rosen Shingle Creek.

76

00:04:07.260 --> 00:04:10.560

So we are gonna be able to open up for another 20 people. Um,

77

00:04:10.580 --> 00:04:15.120

but I just wanted to at least give some explanation around that question of

78

00:04:15.740 --> 00:04:17.320

why doesn't N ss a plan better?

79

00:04:17.420 --> 00:04:20.320

Why doesn't n s a get space that houses more people?

80

00:04:20.320 --> 00:04:24.760

Because that's not the intent or the design of the event. So,

81

00:04:25.340 --> 00:04:30.160

um, but we hear you, we hear that our CSPs and CPA AEs, uh,

82

00:04:30.380 --> 00:04:31.480

the audience is growing.

83

00:04:31.900 --> 00:04:35.800

And so we will be reevaluating and re-looking at how can we continue to deliver

84

00:04:35.800 --> 00:04:40.200

this event in a similar format, but to allow for more people. And we might,

85

00:04:41.150 --> 00:04:43.750

I mean, we might have to get creative. Maybe we do two summits next year.

86

00:04:43.790 --> 00:04:44.623

I don't know. We'll see.

87

00:04:45.140 --> 00:04:45.560

Yeah.

88

00:04:45.560 --> 00:04:48.790

Don't hold me to that and don't tell Candace I said that even though this is on

89

00:04:48.790 --> 00:04:49.630

a public video. Yeah.

90

00:04:49.670 --> 00:04:52.550

'cause she'll be twitching in the corner and that won't be good.

91

00:04:52.690 --> 00:04:53.523

And we don't want that.

92

00:04:54.170 --> 00:04:57.030

But it's good to be a member of the National Speakers Association.

93

00:04:57.030 --> 00:04:59.590

These are good problems to have everybody. Yes. And so yes,

94

00:04:59.730 --> 00:05:03.670

we appreciate your patience and how that looks. Speaking of great events still,

95

00:05:03.970 --> 00:05:07.630

uh, living off the high, uh, we're back though. We've, we've taken a nap.

96

00:05:08.150 --> 00:05:13.150

Actually, Jamie, I just woke up, uh, two days ago from a nap from Influence.

97

00:05:13.620 --> 00:05:18.550

Candace is still napping. So, uh, yeah. So if you can believe it,

98

00:05:18.550 --> 00:05:21.590

thrive and influence will have to open for registration as well, right, Jamie?

99

00:05:22.050 --> 00:05:25.230

Yep. Probably about late September we'll have those opening up. So

100

00:05:25.240 --> 00:05:27.510

Going to be Thrive will be in

101

00:05:28.790 --> 00:05:29.623

Albuquerque, New Mexico.

102

00:05:30.810 --> 00:05:35.230

Yes. And influence will be in Rocky Mountain, high, Rocky,

103

00:05:35.750 --> 00:05:39.190

Colorado Rock. Yeah. Be at the,

104

00:05:39.190 --> 00:05:42.550

for those of you who went to the Gaylord at Denver last time,

105

00:05:42.750 --> 00:05:45.990

I believe it was 2019, might have been 18. Uh, it was amazing.

106

00:05:46.370 --> 00:05:50.110

It was such a great, it's such a great venue. It's, um, I love it.

107

00:05:50.270 --> 00:05:55.070

'cause it's not like the Gaylord Nashville that's 550 miles wide. Um,

108

00:05:55.340 --> 00:05:58.760

it's perfect. So please, please, please, please. Uh, again,

109

00:05:58.950 --> 00:06:01.240

lots of fun things are gonna happen. It's gonna be a,

110

00:06:01.280 --> 00:06:05.400

a yet another intimate experience. Right. Uh,

111

00:06:05.550 --> 00:06:06.600

that'll be amazing.

112

00:06:07.530 --> 00:06:12.070

Yep. And hey, I think we failed at keeping this video short,

113

00:06:12.210 --> 00:06:15.390

so I don't know. It's pretty, should tell us. I think people should tell us,

114

00:06:15.390 --> 00:06:18.830

did they do it one and a half times, two times, four times. Let us know. That's,

115

00:06:18.830 --> 00:06:20.030

I kind of wanna take a poll. I'm interested.

116

00:06:20.170 --> 00:06:22.710

That's it. Yes. Email us. Thank God.

117

00:06:23.200 --> 00:06:27.830

Thank God we have thick skin, so hurtful. All right. Till next time's,

118

00:06:27.830 --> 00:06:29.950

the Mike and Jamie show, go out there and make a difference. Everybody.

119

00:06:29.950 --> 00:06:31.270

Take care. Bye-bye. Bye-bye.