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We're on yes what time it is. That's right, Jamie and Mike show yet again you know started the habit nice videos it's awesome. It's good to see Jamie.

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Welcome to another exciting adventure and the ever evolving great news of the National Speakers Association, so much is happening we try to keep these videos short, so they're short incisive surgical that you can can really enjoy them and understand how

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hard your staff and board is working on your behalf, keeping in mind that our focus is all about being values driven and member centric and keeping our members, we're very clear that we have an awesome responsibility to deliver value and create an experience

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for you that you can be proud of and help them be better speaker, build a better business do the thing you best do while we support you in doing that and speaking of that Jamie.

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We're just a few weeks out from the winter conference sales happened in their winter conference we have almost 150 people signed up, if you haven't registered yet, please do so ASAP.

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The hotel block will be released this week so if you haven't gotten a hotel room, make sure you sign up for that right away, there was a great lineup I can't tell you, Mike.

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The number of members that have called me to tell me this is one of the best lineups they've seen yet.

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I said, we did a past presidents call the other day, and Jamie I Peter treasure on the call some of our great past presidents and and i said i mean this that chef has put together a lineup that if he any one of the speakers, did a two day event on their

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own. You pay two $3,000 for and we're going to hear from amazing people we're going to hear or consultants and trainers and speakers are out there every day.

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Building massive businesses and doing amazing things so whether you're just getting started or what, excuse me, or whether you're full fledged, or whether you're a little long in the tooth like me, there's gotta be something for every single person so

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There's got to be something for every single person so NSA NSA speaker.org events click on events little drop down when your conference, be great to have another 50 or so sign up so we can really blow out the letters it Renaissance, what are the Renaissance

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Renaissance Orlando SeaWorld. Yes. What is long in the tooth mean is all, you know, you know what, it makes me think of like a walrus.

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I'm gonna ask. I'm going to ask what's your name over here sitting on my table. Yes, sir.

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That's true. So when I say came up Jamie was about to start her back I think we were coming to you from the room, she's about to start to establish your status on the great things that happened did they all live through the great white north, that's all

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they did it was fantastic their first night I took him to the ice castles in outside of St. Paul and it was about negative 12 degrees.

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And for a few of them are from the south, I gotta tell you they really they had they held out. They walked through the ice castles I my teeth were chattering.

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And so I was the first one that said all right time to go so they like chocolate.

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So, yeah, so that was fun and then we had a bunch of good team building activities that week, but we got so much work done. It was awesome. We really dug in to every piece of NSA and looked at it and evaluate it and turn it around like a Rubik's cube

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and really some great things we're going to be bringing to the board for consideration at the end of February, but some key things that the members would like to know about is, you may or may not know if you are a CSP.

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That was some of the pandemic challenges and staffing challenges. The renewals actually haven't happened for the last 18 months to two years. And so the staff have been reaching out to all the CSP who are up for renewal and inviting them to renew or giving

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us additional grace period of through the end of September for those who need to get some additional credits.

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So if you are getting. If you've gotten a call from us on that. We do hope that you will renew.

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We're going to be hiring a marketing coordinator to support our team internally.

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We used to have four people in that department now we're down to one we definitely need some more support there so we're going to be putting out an ad for a marketing coordinator and we're also going to be hiring a director of member experience so you

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saw on last week's video that Kyle is leading us has left us. So we're going to be looking for someone to fill his position to be in terror. Nope, they can be anywhere.

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Yeah, so if any of you know, you guys all have great connections out there really good connection so you know don't leave it to end or whatever those are, you know somebody.

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Yeah, I believe, indeed,

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You guys know people. This isn't a contract job we're not looking to buy contract with somebody that are we a full time person with eyes on the prize.

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And I just want to acknowledge a generally chronically chipper or particularly Mr happy top but I will tell you that since last year and influence on we talked about the values driven number center.

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driving the chapter in a community group experience and diversity, equity inclusion in every single category, your staff has made phenomenal more progress in six months that I think we've made since I've been on the board.

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And I will tell you that is no small matter we can't take enough time to share with you the great things that Jamie and her team are doing and if you guys, it's a small team.

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basically. And so that's enormous so please get a met slap some bats and kissing babies at whenever those either come in or send your thanks I would really appreciate it thank you Jamie for what you're doing with our team.

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It's really amazing. I can't imagine what will happen, you gotta just have your finance person starts and that's going to be excited. Yes.

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Jessica burger, she starts this week, and I'm excited to have her on board she's worked with many associations so she knows the industry well and she's going to do a great job and it's just going to be really nice to have that support in house So as we've

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slowly been moving a lot of these outsource services in house it's going to improve the member experience and the employee experience. So I haven't asked for all of you.

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Right. Besides, register for when.

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Now is the time to invite your friends and colleagues in the business to join an essay and be a part of something great people want to be a part of a winning organization and I can say with full assuredness.

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And I know I could not necessarily have said this in the past we are starting to win. You can feel the wind at our back right things are on the way, and we have time to tell you all the great things were going to tell you in the weeks to come on board

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board at where we just want to, we just went over the agenda, there are only 20 new cool things happening to focus on your experience and bringing value to you and help you be better in your profession and build a better business so we are deeply grateful

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for all of us our members, and your patience and your support. Over the years, what else anything else.

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I you know the to your point, we've got so much to cover so I think maybe each week we could start highlighting some of the exciting things and go from there.